

An Easy-to-Use, Robust, & Secure Network Platform for MSPs

MSPs need a networking and network security platform to easily deploy, manage, and secure networks for their clients' modern, hybrid workforces.

Our cloud-based, converged platform focuses on ease-of-use supported by a robust, high-performance global backbone that includes:

- **Secure Remote Access**
- **Secure Internet Access**
- **Firewall as a Service**

Our partners are able to expand their offering and increase revenue, driven by Perimeter 81's MSP program that offers zero risk to partners with no upfront costs, marketing support, and a pay-as-you-go model.

"In selecting a partner, scalability, flexibility, and control were key. Because Perimeter 81 is cloud based, Electric customers get the best of our service deck wherever they are."

- Ryan Denehy, CEO of Electric



MSP Program Features

MSP Partner Portal: Manage all of your business in one place and get access to enablement, sales and marketing tools. Register deals in the portal, take training courses, and receive technical certifications.

Sales and Technical Certification: The Perimeter 81 Certification Program provides our partners with a better understanding of our technology to increase their market share, boost retention, and achieve continual revenue growth. Complete it and share all of your success on LinkedIn and other social platforms with our official badge.

Campaign in a Box: Explain to your customers and potential customers why they should use Perimeter 81. Implement email campaigns, post on social media, and more. Simply put your logo on the premade assets.

NFR Licenses: Empower your team to become Perimeter 81 experts. Receive 10 NFR licenses when you become a partner. These licenses can be used for standard external sales demonstrations or customized demonstrations.

MSP Benefits



Provide network security to clients quickly and easily

Onboard new clients with lightning-fast network deployments, no configuration hassles, and no hardware all via our multi-tenant platform.



Drive Higher Margins & Recurring Revenue

Significantly increase your margins with our SaaS-based subscription model and expand your customer base.



Benefit from Sales Enablement

Our Sales Performance Incentive Fund helps MSPs encourage their sales teams with unique awards.



Promote Yourself With Our Marketing Programs

Perimeter 81 provides co-branded marketing materials and works closely with our partners on marketing efforts to increase leads and revenue.



Take advantage of 24/7 support

Perimeter 81 is dedicated to making sure MSPs succeed. Should issues arise don't hesitate to contact our support teams for assistance at no extra cost.

About Perimeter 81

Perimeter 81 is a robust, yet easy-to-use, converged networking and network security platform that connects all users, in the office or remote, to all resources, located on-prem or in the cloud. It is a cloud-native service that includes advanced capabilities such as Zero Trust Remote Access, Internet access control, malware protection and firewall as a service. It enables any business to build a secure corporate network over a private global backbone, without hardware and within minutes. The entire service is managed from a unified console and is backed by an award-winning global support team that has you covered 24/7.

Learn More About Partnership Opportunities

Perimeter 81 Ltd.

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